

Brady E. Brewer

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EDUCATION

PhD Agricultural Economics

Kansas State University, Manhattan, KS

Expected Graduation December 2014

M.S. Agricultural Economics

Kansas State University, Manhattan, KS

GPA 4.0/4.0

May 2012

Thesis: "Determinants of Lender Choice and Banking Strategy for Kansas Farmers"

B.S. Agricultural Economics and Accounting

Oklahoma State University, Stillwater, OK

Graduated Cum Laude

May 2010

PROFESSIONAL EXPERIENCE

Graduate Research Assistant

August 2010-Present

Kansas State University, Department of Agricultural Economics

Manhattan, KS

- Developed survey for agricultural credit lenders
- Assist with research and analysis of financial health of United States farms using data from USDA's Agricultural Resource Management Survey (ARMS)
- Application of "Multiple vs. Single Banking Relationship Strategy" for Kansas farms
- Research determinants of lender choice for Kansas farms

Graduate Teaching Assistant

Spring 2012, 2013

Kansas State University, Department of Agricultural Economics

Manhattan, KS

- GTA for freshman level introduction to agricultural economics and masters level internal trade class
- Taught laboratory class periods that strengthened and introduced new material
- Developed hands-on activities for students to experience applied economic theory

Accounting Intern

May 2009-July 2009

Koch Supply & Trading, LP

Wichita, KS

- Intern in the Cash Management/Treasury services group that oversaw all cash activity for company
- Daily duties of cash forecast for USD accounts for issuance of C/P
- Management of foreign currency accounts
- Tracking of aggregate cash accounts to manage foreign currency risk
- Settlement of over the counter swap settlement trades with counterparties

Business Analysis Intern

August 2007-May 2010

New Product Development Center, OSU

Stillwater, OK

- Develop complete business plans for small manufacturers in the state of Oklahoma
- Develop marketing plans for businesses who are seeking to expand scope and penetration of service territory
- Update Microsoft Access database of current, potential, and previous clients
- Helped increase clients by 46% in a one year span from 60 businesses to 128

Undergraduate Teaching Assistant

Spring 2008

Oklahoma State University, Department of Agricultural Economics

Stillwater, OK

- Tutored more than 160 students in the field of Agricultural Economics for economic introduction class
- Responsibilities included grading, recording grades, and the creation of class materials for study sessions

PROFESSIONAL ORGANIZATIONS AND AFFILIATIONS

International Farm and Agribusiness Management Association (IFAMA)
United States Association of Energy Economics (USAEE)
Agricultural and Applied Economics Association (AAEA)
NC-1177 Regional Research Group on Agricultural Finance
Kansas Farm Bureau
Gamma Sigma Delta Honor Society

TEACHING ACTIVITIES

AGEC 513, Agricultural Finance Fall 2013

- Analysis of capital investments, interpretation of financial statements, capital structure considerations for agricultural firms, and farm real estate pricing.
- Received 4.3/5.0 as overall effectiveness as a teacher

AGEC 120, Introduction to Agricultural Economics Spring 2012, Spring 2013

- A course suggested for all students interested in the agricultural economy. A study of economic principles, with emphasis on their application to the solution of farm, agribusiness, and agricultural industry problems in relationship to other sectors of the United States economy and foreign countries.
- Taught laboratory sections for Dr. Jason Bergtold

PEER REVIEWED PUBLICATIONS

Brewer, B., C.A. Wilson, A.M. Featherstone, J.M. Harris, K. Erickson, and C. Hallahan. "Measuring the Financial Health of U.S. Production Agriculture." *Journal of the American Society of Farm Managers and Rural Appraisers*. 2012 Journal.

Brewer, B., C.A. Wilson, A.M. Featherstone, and M. Langemeier. "Multiple vs. Single Lending Relationships in the Agricultural Sector." *Agricultural Finance Review* (Forthcoming)

PROFESSIONAL/ACADEMIC PRESENTATIONS AND PUBLICATIONS

Brewer, B., A.M. Featherstone, and C.A. Wilson. "Characteristics of Rental Rates and Land Values for Kansas Farms." NC-1177. Kansas City: Kansas City Federal Reserve. October 2013

Featherstone, A.M., **B. Brewer**, B. Briggeman, and C.A. Wilson. "Kansas State University Agricultural Lender Survey, Fall 2013 Results." NC-1177. Kansas City: Kansas City Federal Reserve. October 2013

Brewer, B., B. Briggeman, A.M. Featherstone, and C.A. Wilson. "Kansas State University Agricultural Lender Survey, Fall 2013 Results. Department of Agricultural Economics, Kansas State University.

Brewer, B., B. Briggeman, A.M. Featherstone, and C.A. Wilson. "Kansas State University Agricultural Lender Survey, Spring 2013 Results. Department of Agricultural Economics, Kansas State University.

- Brewer, B.E.,** C.A. Wilson, A.M. Featherstone. “Determinants of Lender Choice.” *Agricultural and Rural Finance Markets in Transition*. Presented at the NC-1177 meeting, Economic Research Service, USDA, Washington D.C., October 26, 2012. (Presented by Dr. Allen Featherstone)
- Brewer, B.E.,** B.C. Briggeman, A.M. Featherstone, and C.A. Wilson. “A Test Summary of U.S. Agricultural Financial Conditions.” Presented at the National Agricultural Credit Council meeting, Economic Research Service, USDA, Washington D.C., October 26, 2012. (Presented by Dr. Allen Featherstone)
- Brewer, B.,** A.M. Featherstone, and C.A. Wilson. "Determinants of Lender Choice." *NC-1177*. Washington, D.C: Kansas City Federal Reserve, USDA/ERS, October 2012.
- Brewer, B.,** A.M. Featherstone, and C.A. Wilson. “Determinants of Lender Choice and Banking Strategy for Kansas Farmers.” Kansas State Research and Exchange. M.S. Thesis.
- Brewer, B.,** C.A. Wilson, and A.M. Featherstone. "Single vs. Multiple Banking Strategy Applied to Kansas Farms." *NC-1177*. Denver, CO: Kansas City Federal Reserve, Denver Branch, October 2011.
- Brewer, B.,** M. Lynes, R. Manes. “Sunsweet Cooperative” *Applied and Agricultural Economics Association Annual Conference*. Graduate Student Case Study Competition. Seattle, WA. August, 2012.
- Bousious, D., **B. Brewer,** J. Jaen, J. Johnson, C. Morris. “Grameen Danon Foods Limited, Plan of Action.” Case Study Competition. *International Food and Agribusiness Conference*. Frankfurt, Germany. June, 2011.
- Brewer, B.,** B. Lauer, C. Morris. “Excel Cooperative, Responding to Biofuels” *Applied and Agricultural Economics Association Annual Conference*. Graduate Student Case Study Competition. Pittsburgh, PA. July, 2011.

SELECTED HONORS AND AWARDS

Outstanding Master’s Thesis, KSU Dept. of Agricultural Economics, 2012	President’s Distinguished Scholar Phi Kappa Phi Honor Fraternity
Gamma Sigma Delta Outstanding Master’s Thesis for KSU College of Agriculture	Order of Omega Honor Fraternity Alpha Zeta Honor Fraternity
OSU Top Ten Outstanding Senior	Mortar Board Honor Society
OSU Alumni Association Senior of Significance	Presidents Honor Roll (Spring 07 Fall 08) Deans Honor Roll (Fall 06, 09 Spring 08, 09, 10)
Timothy R. Donoghue Graduate Scholarship	Regents Distinguished Scholar
Harris Graduate Scholarship	Joseph Fleming Memorial Scholarship
Oklahoma State University Top Ten Freshmen	Larry Hugh’s Memorial Scholarship

LEADERSHIP ACTIVITIES

- Graduate Students in Agricultural Economics (GSAE)** 2010- 2014
- Social chair 2011
 - President 2012, 1013
 - Treasurer 2014
- OSU Alumni Association Homecoming Executive Committee** 2008- 2009
- Executive for parade, merchandise marketing, community involvement, publication and football frenzy
 - Coordinate parade of over 200 entries that involves radio and internet broadcast
 - Design, market, and coordinate the placement of officially licensed merchandise
- OSU Alumni Association Homecoming Executive Committee** 2008- 2009
- Executive for parade, merchandise marketing, community involvement, publication and football frenzy
 - Coordinate parade of over 200 entries that involves radio and internet broadcast
 - Design, market, and coordinate the placement of officially licensed merchandise
- President of Social Fraternity** 2009-2010
- Facilitate group of 75 men in business professional setting
 - Responsible for the day to day operations and oversee all officers
- President's Posse** 2008- 2010
- Help OSU President Burns Hargis and first lady Ann Hargis with events throughout the school year
 - Host distinguished alumni as well as VIP events during the school year
 - Panel discussion with President Hargis on current topics for OSU student body
- Student Alumni Board** 2007- 2010
- Serve as ambassador for the OSU alumni association as well as the university
 - Help coordinate leadership conference for high school juniors interested in OSU
 - Serve as tour leader for prospective OSU students